

# Rent it, Lease it, Own it!

## Get the Technology You Need to Grow Today

Finance your Test Equipment with us and discover the benefits.



Financing can help you focus on your critical business needs, accelerate innovation and improve overall business performance.

Industry's trends along with necessary investments into Test & Measurement require flexible solutions to make the most of your operational and capital budgets.



## WHEN COULD RENTAL OR LEASING BE OF INTEREST FOR YOU?

- If you need extra flexibility to finance your equipment needs
- If you want to keep your financial capacity open for other investments
- If it's easier for you to get an approval via OpEx instead of CapEx
- If your equipment budget for this year has already been spent

## YOUR CHOICES

	SHORT TERM RENTAL & RENT TO OWN	OPERATING LEASE	FINANCIAL LEASE
<b>INFO</b>	Get the equipment when you need it! Get the equipment when OpEx is only available. We offer moderate monthly rental rates.	Leasing a form of financing, involving a contract for the use of specific equipment, for a specific period in time. The regular fixed payment amounts are agreed in advance. Ownership of the underlying assets vary, depending on your requirements.	
<b>FOCUS</b>	Short term Rental equipment	Long term equipment use	Equipment ownership after lease
<b>EQUIPMENT</b>	NA	New or Refurbished	
<b>PERIOD</b>	Min. 1 Month	Min. 12 months/ Max. 72 months <sup>1</sup>	
<b>PROGRAM DETAILS</b>	Focus on Use List Price of required solution: Min. 10.000 Available in Europe only	Focus on Use Lease where the lessor retains ownership of the equipment; As a customer of Tektronix, you pay for the rental	Focus on Ownership As a customer of Tektronix, you acquire the equipment with the purpose of owning it at the end of the lease

<sup>1</sup> May vary depending on the country.

## YOUR CHOICES

	SHORT TERM RENTAL & RENT TO OWN	OPERATING LEASE	FINANCIAL LEASE
<b>BENEFITS</b>	<ul style="list-style-type: none"> <li>• Available quickly</li> <li>• Get it when only OpEx is available</li> <li>• Bridge the time until you receive CapEx</li> <li>• Receive credit up to 80% of the paid rental fees<sup>2</sup></li> </ul>	<ul style="list-style-type: none"> <li>• 100% Financing: 'Soft' costs, such as software and training can also be included in the monthly payment.</li> <li>• Purchase or Renewal Options: At the end of the term, you can choose to purchase the equipment, upgrade to new equipment or continue with the finance option.</li> <li>• Conservation of Capital Budget: While your money is not tied up in the equipment costs, you may be able to spend it more effectively on other items such as supplies, personnel, training or campaigns to boost sales.</li> <li>• Keep Up with Technology: Equipment can also be replaced or upgraded to the latest technology at any time during the contract term.</li> <li>• Easier Cash Flow Forecasting: Fixed monthly payments help you maximize budgeting throughout the term of the agreement.</li> </ul>	
		<ul style="list-style-type: none"> <li>• Lowest monthly payment of lease options</li> <li>• Payments are often tax deductible</li> <li>• Trade-up or add equipment during the lease term</li> </ul>	<ul style="list-style-type: none"> <li>• The depreciation and interest expense will be applied to your balance sheet</li> <li>• Own the equipment at end of lease term</li> <li>• European Funding typically supports Hire Purchase/Paying in installments – talk to us!</li> </ul>
<b>OPTIONS AT THE END</b>	<ul style="list-style-type: none"> <li>• Purchase or finance the equipment at the end of the rental term</li> <li>• Receive financial credit if you order within 30 days after the end of the rental term</li> </ul>	<ul style="list-style-type: none"> <li>• Purchase the equipment</li> <li>• Renew the lease</li> <li>• Upgrade to the latest model</li> <li>• Return the equipment</li> </ul>	<ul style="list-style-type: none"> <li>• Purchase the equipment</li> </ul>
<b>PROTECTION</b>	<p><b>Option: Secure</b></p> <p>Includes:</p> <ul style="list-style-type: none"> <li>• 1 Day on-site Training (Installation &amp; Introduction)</li> <li>• Warranty</li> <li>• Coverage of user-caused EOS and ESD damage</li> <li>• Coverage of accidental damage including wear &amp; tear</li> </ul>	<p><b>Option: Secure</b></p> <p>Includes:</p> <ul style="list-style-type: none"> <li>• 1 Day on-site Training (Installation &amp; Introduction)</li> <li>• Extended Warranty &amp; Calibration</li> </ul> <p><b>Option: Secure+ (when available)</b></p> <p>Includes:</p> <ul style="list-style-type: none"> <li>• 1 Day on-site Training (Installation &amp; Introduction)</li> <li>• Extended Warranty &amp; Calibration</li> <li>• Coverage of user-caused EOS and ESD</li> <li>• Coverage of accidental damage including wear &amp; tear</li> <li>• Loaner shipped within 48 hours</li> </ul>	

<sup>2</sup> Purchase order to be placed within 30 days after the end of the rental term.

## Contact Information:

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